



TERNNS

PHARMACEUTICALS

Terns Obesity Franchise Webinar

July 29, 2023

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Agenda

- Introduction and Overview of Terns' Pipeline
- GLP-1 Overview and Opportunity in Obesity
- Presentation of TERN-601 ADA poster
- KOL Commentary
- Terns' Obesity Franchise Overview
- Q&A

Erin Quirk M.D, President & Head of R&D

Erin Quirk

Olivia Osborn PhD, Dir. Biology & Discovery Res

Marcus Hompesch M.D, Prosciento

Erin Quirk

Erin Quirk and Sen Sundaram, CEO

Terns Pipeline: Rationale Drug Design to Improve on Validated MoAs

3 Clinically Validated Mechanisms

3 Indications with Unmet Need

3 Key Characteristics

1

TERN-701:

Allosteric BCR-ABL inhibitor

- U.S. Ph 1 initiation in 2H23; interim top-line readouts from initial cohorts in 2024

Chronic Myeloid Leukemia

- Orphan indication supporting ~\$5B market¹ across multiple similar active-site TKIs

2

TERN-501:

THR- β agonist

- DUET top-line data expected in 3Q23; primary endpoint of MRI-PDFF at week 12 for 501 vs. pbo

NASH

- No approved drugs to date
- Potentially differentiated CV / GI profile versus peer THR- β molecules²

3

TERN-601:

Oral/small-molecule GLP-1RA

- Ph 1 obesity trial initiation in 2H23, QD dosing to assess weight loss and PK; initial data in 2024

Obesity

- ~\$30B market³ limited by supply / cost of peptides
- Oral drugs expected to expand market access potential

- ✓ Oral administration
- ✓ Small-molecule
- ✓ Internally-discovered

Terns Obesity Discovery Efforts Focused on GLP-1 and GIP

PROGRAM	MECHANISM	INDICATION	PRECLINICAL	EARLY-STAGE CLINICAL DEVELOPMENT	STATUS
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Next generation TERN-600 Series	Structurally distinct, oral GLP-1RA	Obesity	Discovery		Lead identification Potential for multiple development candidates
TERN-800 Series	Oral GIPR Modulators	Obesity	Lead optimization		Lead optimization underway

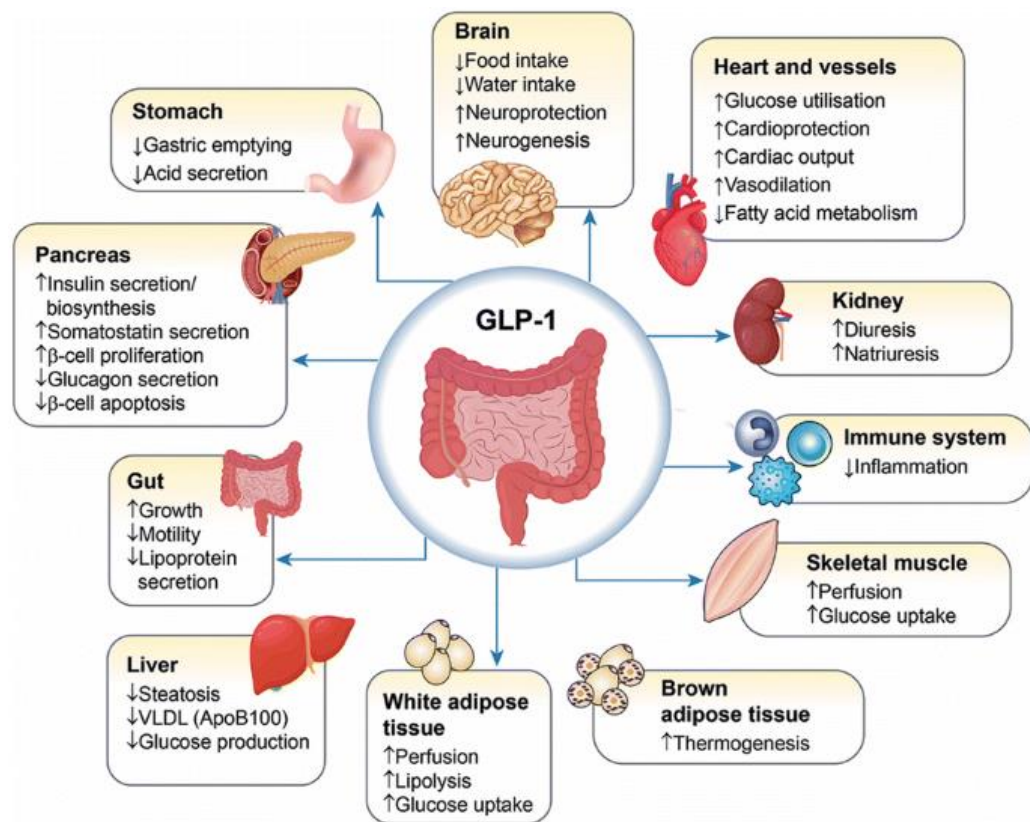


GLP-1 Overview and Opportunity in Obesity

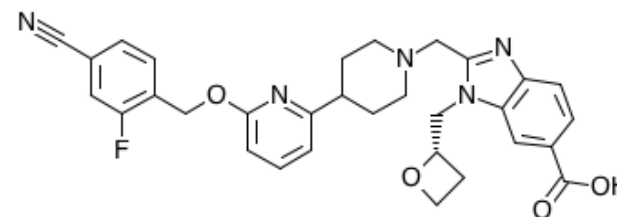
Erin Quirk, President & Head of R&D Terns

GLP-1 Background and Terns' Early Discovery Approach

GLP-1 agonism has demonstrated broad metabolic benefits, igniting development efforts



- Terns' GLP-1 discovery efforts initiated upon the publication of the *danuglipron* structure bound to the GLP-1 receptor



- Other oral GLP-1 agonists have demonstrated efficacy on weight loss, HbA1c over 28-days¹, but are limited by dosing/tolerability
- Terns' lead GLP-1 agonist program focused on:
 - Potent, safe and effective small molecule (non-peptide) with **oral once-daily dosing**
 - Suitable for **combination / co-formulation**
 - Applicability to **obesity, NASH and other indications**

Source (left): [Kalra, S., Das, A.K., Sahay, R.K. et al](#); Reference standard source (right): [Saxena 2021](#); [PubChem](#)

1. [Nature](#) - danuglipron Phase 1 results

Obesity Represents a Large Unmet Medical Need

Obesity Market Overview

\$260bn

2% of adults receive medications for weight loss...

75% of patients starting Wegovy are treatment-naïve to anti-obesity medication²

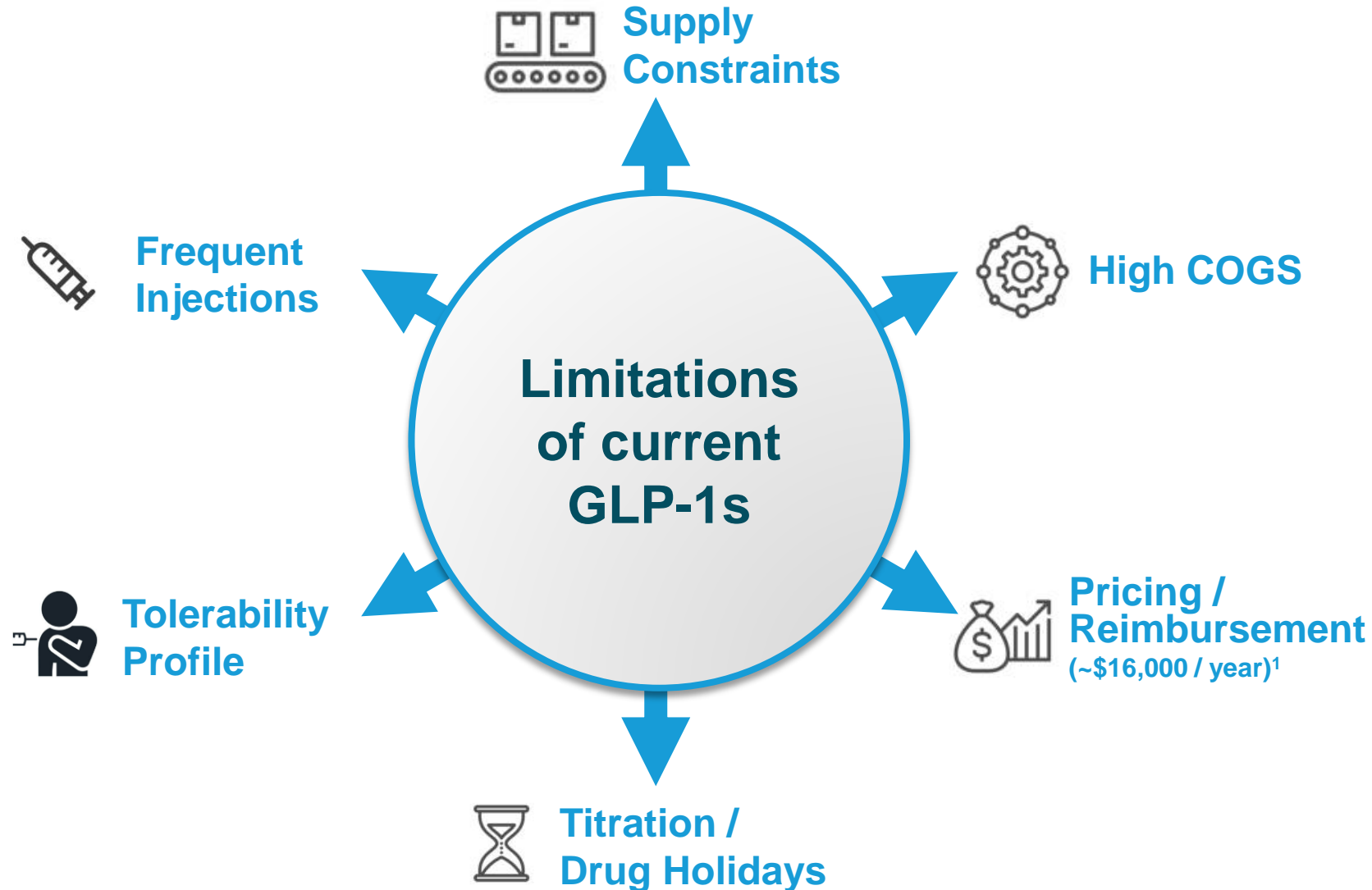
➤ Estimated aggregate U.S. national cost of obesity based on recent studies¹

➤ ... while ~50% of Americans meet the criteria for medical obesity pharmacotherapy²

➤ Wegovy appears to be expanding the market for obesity treatment

1. [J. Cawley et al.](#) Direct medical costs of obesity in the United States and the most populous states
2. [Novo Nordisk](#) Capital Markets Day 2022

Oral, Small-Molecule GLP-1s May Address Limitations of Current Injectable GLP-1s



1. [Novocare](#): Wegovy has a list price of \$1,349 / package * 12 pkgs/year

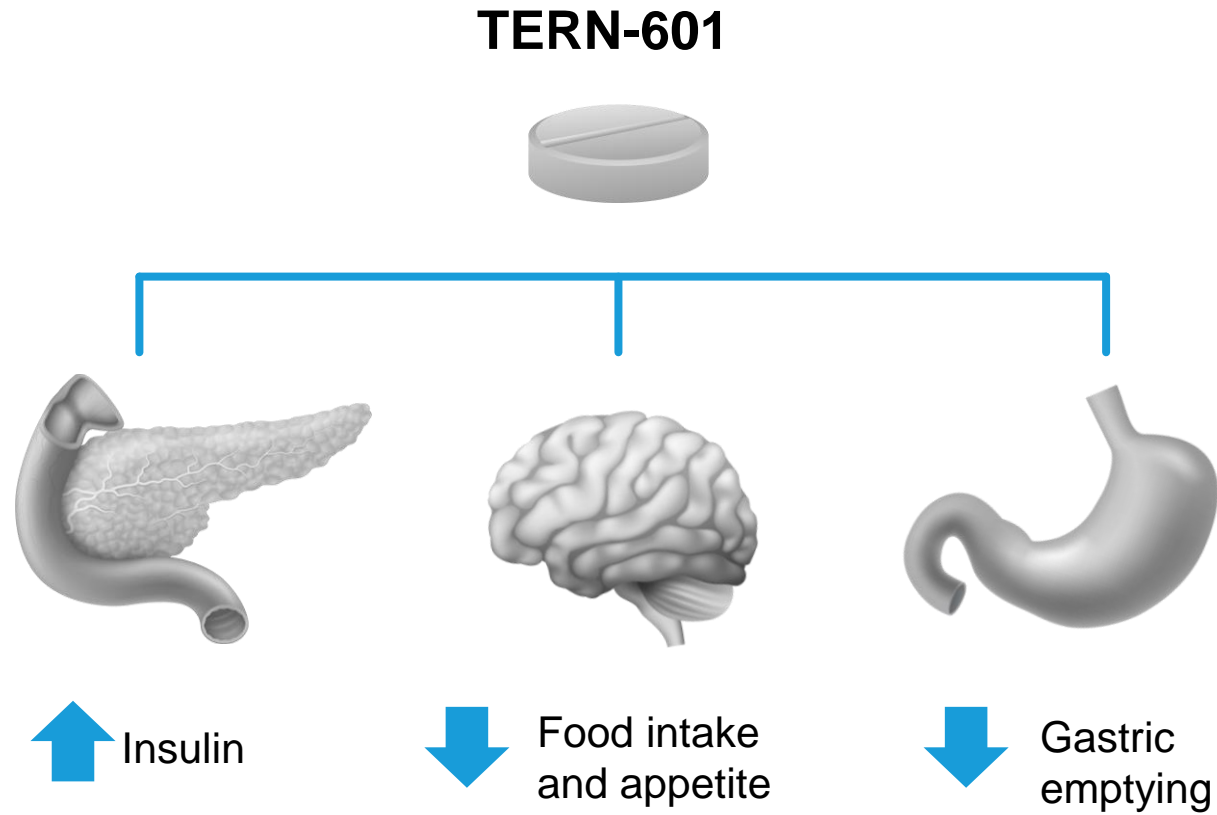


TERN-601, a Novel Oral GLP-1R Agonist, Suppresses Food Intake and Improves Glucose Tolerance in Transgenic Mice Expressing Human GLP-1 Receptor

Olivia Osborn, Director of Biology

TERN-601: Introduction

A novel, potent, oral small molecule GLP-1R agonist in preclinical development



TERN-601 Showed Nanomolar Potency in Cells Expressing Human GLP-1R

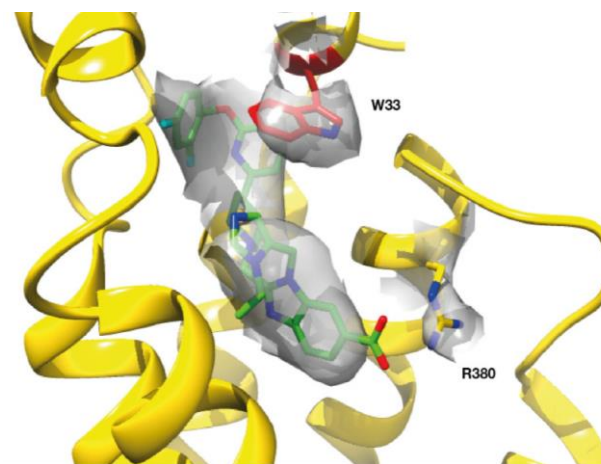
Humanized GLP-1R Mice are Required to Assess Small Molecule GLP-1 Activity

In vitro potency on GLP-1R
(cAMP assay)

Species	<u>TERN-601</u>	
	EC ₅₀ , nM	E _{max} , %
Human	2.92 (0.81)	98 (2)
Mouse	>10,000	3 (3)

Intracellular cAMP accumulation was assessed in CHO-K1 cells expressing human GLP-1R and measured by TR-FRET. Activity on mouse GLP-1R was determined in a U2OS mouse GLP-1R cell line using the HitHunter cAMP assay detection kit. Data presented as mean ±SD.

Small Molecules Only Bind to the Primate GLP-1R

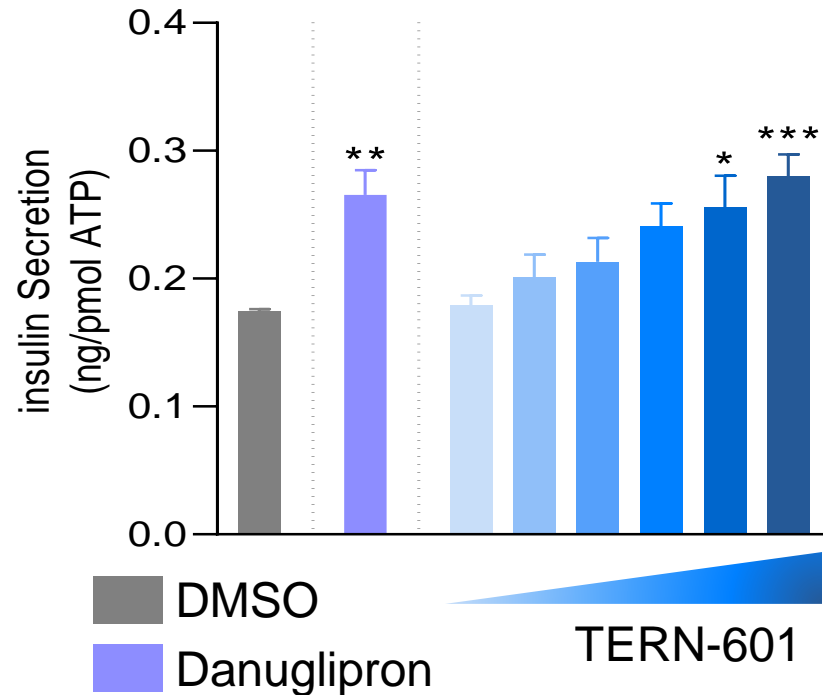


[Griffith 2022 JMedChem](#)

	29	38
HUMAN:	TVSLWETVQK	
MONKEY:	TVSLWETVQK	
MOUSE:	TVSLSETVQK	
RAT:	TVSLSETVQK	
HORSE:	TVSFSETLQK	
CHICK:	DGSLSGVVQK	
CAT:	TVSLSETVQK	

TERN-601 Enhanced Glucose Stimulated Insulin Secretion (GSIS) in Human Pancreatic Islet Microtissues

Human islet microtissues (GSIS assay)

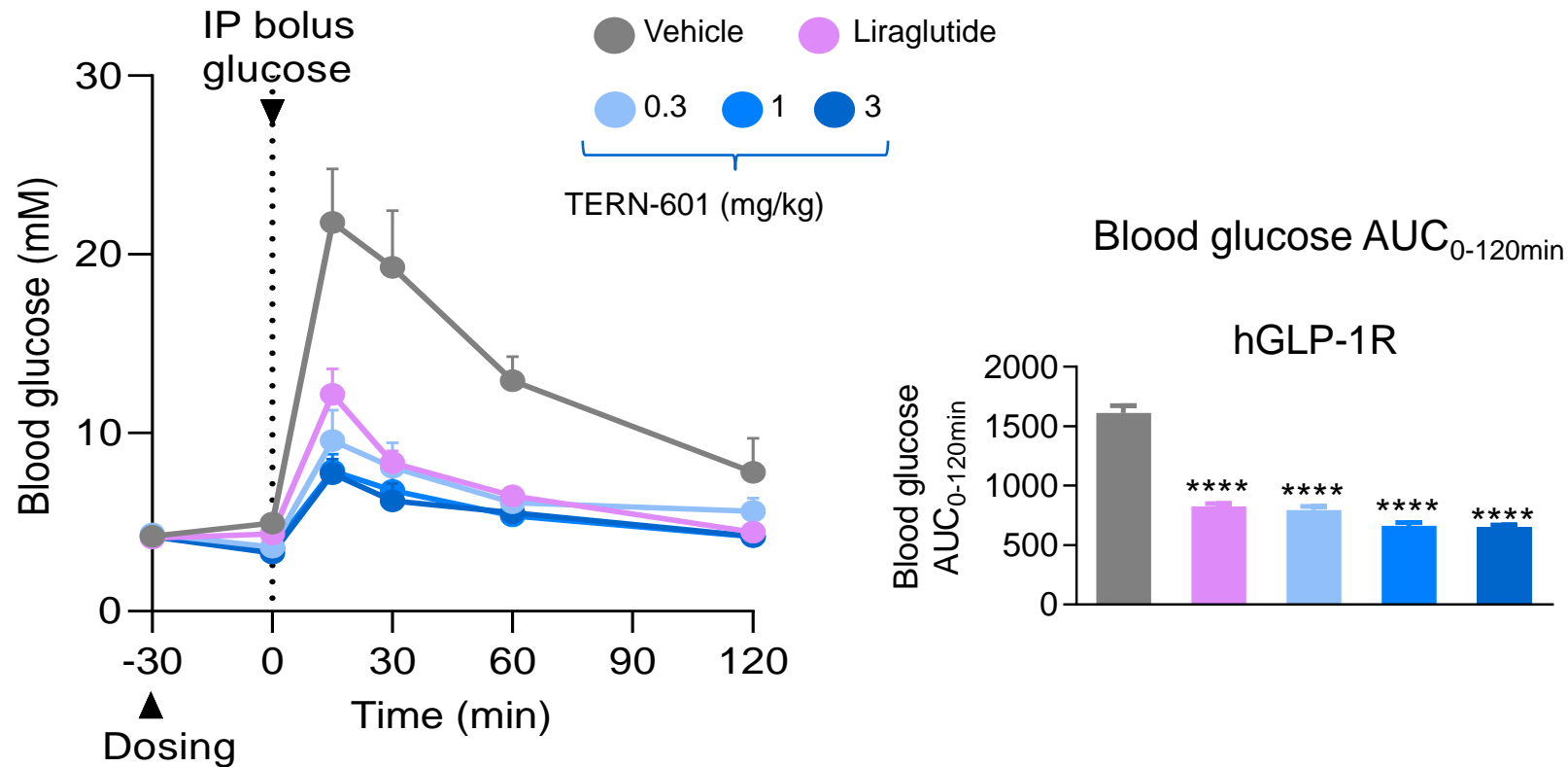


- Glucose-stimulated insulin secretion was evaluated in 3D InSight™ human Islet microtissues treated with TERN-601, danuglipron, or DMSO in the presence of 16.7 nM glucose

Data presented as mean \pm SD insulin levels normalized to ATP content (9-10 replicates per condition). * $p < 0.05$, ** $p < 0.01$, *** $p < 0.001$ vs. DMSO control

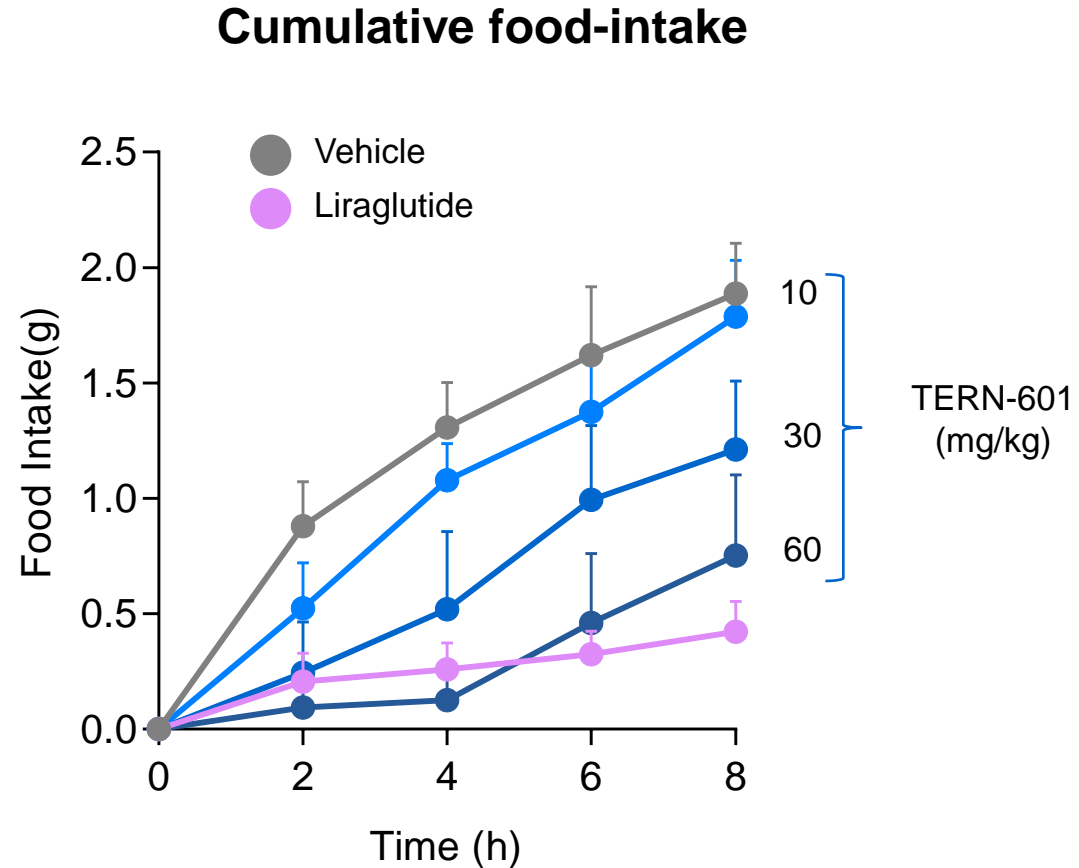
TERN-601 Shows Similar Activity to Peptide Control on Glucose Tolerance in hGLP-1R mice

Intraperitoneal glucose tolerance test (IPGTT) in hGLP-1R mice



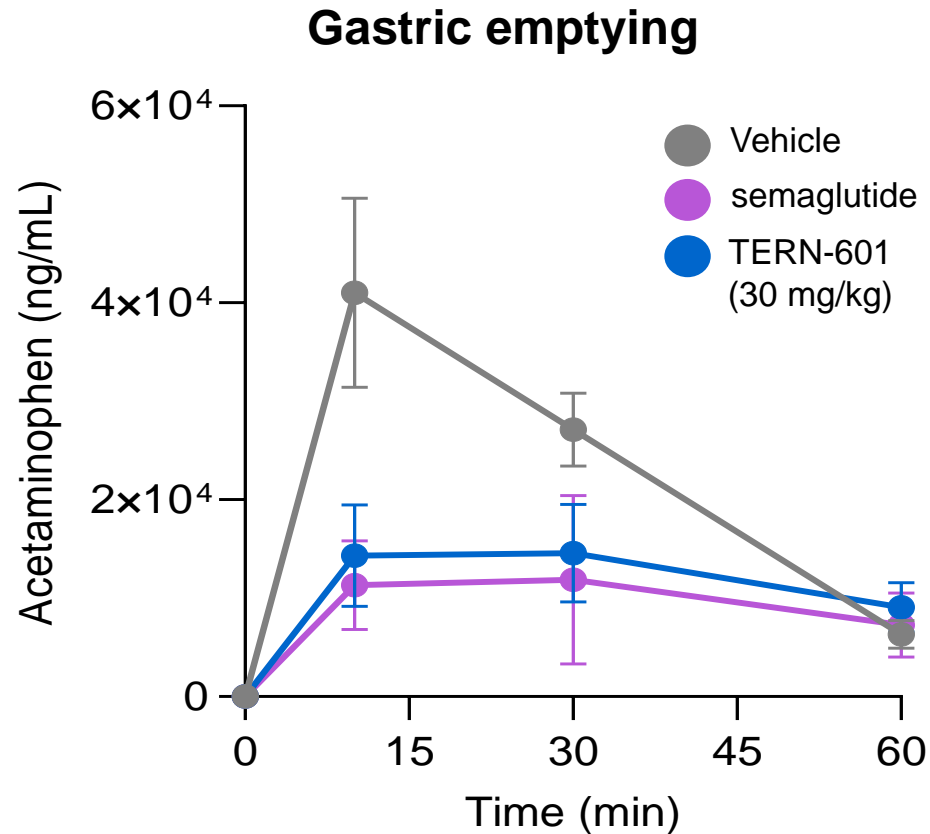
Fasted hGLP1R and WT mice received TERN-601 (0.3, 1, 3 mg/kg, PO) or liraglutide (0.3 mg/kg, SQ) before glucose challenge (2 g/kg IP) and blood glucose was monitored for 120 minutes. Data presented as mean \pm SD (n = 5-7/group) ns= not significant; ****p<0.0001 vs. Vehicle.

TERN-601 Reduced Food-intake in a Dose-Dependent Manner in hGLP-1R Mice



Food intake was measured in fasted mice treated with TERN-601 (10, 30, 60 mg/kg, PO) or liraglutide (0.3 mg/kg, SQ), with food available *ad libitum* 15 minutes post dose. Data presented as mean \pm SD (n = 10/group).

TERN-601 Also Slows Gastric Emptying



- Acetaminophen (APAP) plasma levels were reduced in fasted hGLP-1R mice administered TERN-601 4 hours prior to oral ingestion of APAP-glucose solution, indicating slowed gastric emptying

Gastric emptying was assessed using acetaminophen pharmacokinetics as a marker in fasted mice given TERN-601 (30 mg/kg, PO) or semaglutide (10 nmole/kg, SQ), followed by acetaminophen (APAP, 100 mg/kg) and glucose (2 g/kg). Acetaminophen levels in plasma were measured at various time points by LC-MS/MS. Data presented as mean ±SD APAP plasma concentration (n = 5/group)

Conclusions

- TERN-601 is a novel, potent, oral small molecule agonist of human GLP-1R
 - TERN-601 enhanced glucose-stimulated insulin secretion in human pancreatic islet microtissues
 - Oral doses of TERN-601 significantly improved glucose tolerance, suppressed food-intake, and slowed gastric emptying in mice expressing human GLP-1R
-
- These results support the continued development of TERN-601 for the treatment of obesity
 - The Phase 1 trial of TERN-601 is expected to initiate in 2H23 in participants with elevated BMI



KOL Commentary on TERN-601 ADA Poster Presentation

Marcus Hompesch, CEO and Chairman ProSciento

Dr Marcus Hompesch



- Chief Executive Officer and Chairman of the Board of ProSciento
- Editor-in-chief of the journal Endocrinology, Diabetes & Metabolism
- 25+ years in academic and industry settings, including contributions to clinical development strategies and early phase research studies for globally-marketed metabolic drugs

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& Metabolism

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Terns' Obesity Franchise Overview

Erin Quirk, President & Head of R&D Terns

Terns Obesity Discovery Efforts Focused on GLP-1 and GIP

PROGRAM	MECHANISM	INDICATION	PRECLINICAL	EARLY-STAGE CLINICAL DEVELOPMENT	STATUS
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Next generation TERN-600 Series	Structurally distinct, oral GLP-1RA	Obesity	Discovery		Lead identification Potential for multiple development candidates
TERN-800 Series	Oral GIPR Modulators	Obesity	Lead optimization		Lead optimization underway

TERN-601 is Poised to Enter the Clinic in 2H23

1H23

Phase 1 preparation

- ✓ TERN-601 **drug product manufacturing** completed in the first quarter of 2023
- ✓ Preclinical data from a transgenic mouse model evaluating TERN-601 presented at ADA 2023

Ongoing: Late stages of IND preparation to enable trial initiation

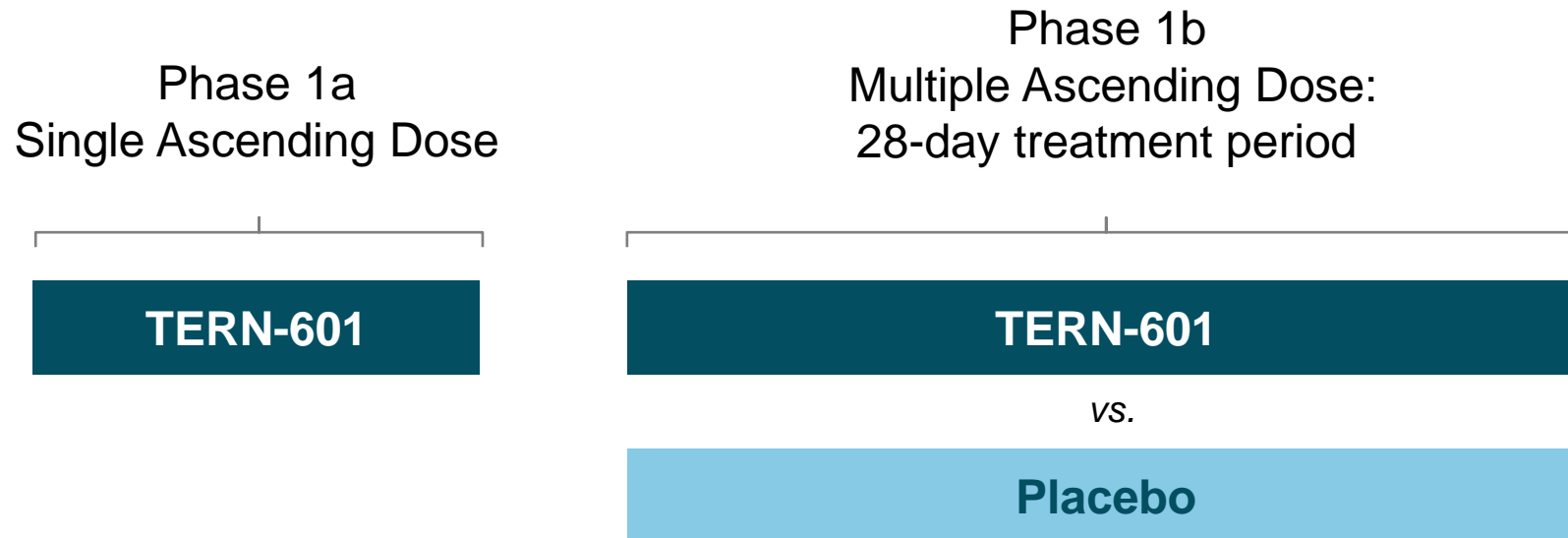
2H23

Initiate Phase 1 program

First-in-human clinical trial program expected to start in 2H23; data in 2024

Proof of Concept / Efficacy Can Be Shown in Shorter Trials as Short as One Month

Illustrative TERN-601 Phase 1 Trial Design



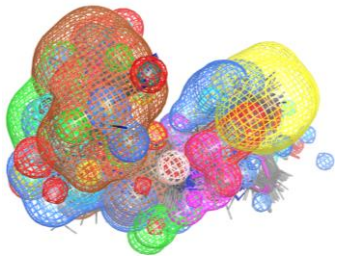
Potential Endpoints

Top-line expected in 2024

- Body weight
- Glycemic control parameters
- Safety

GLP-1 Discovery Efforts Focused on Structural Diversity and Potential Dual Agonists

Early GLP-1 Discovery



Terns' GLP-1 Target Product Profile (TPP) Foundation

- Once-daily dosing potential
- Suitable for combination
- Ease of manufacture

1st Generation GLP-1 TPP

- Activity similar to danuglipron

TERN-601

*Terns continued
medicinal chemistry
efforts*

Future

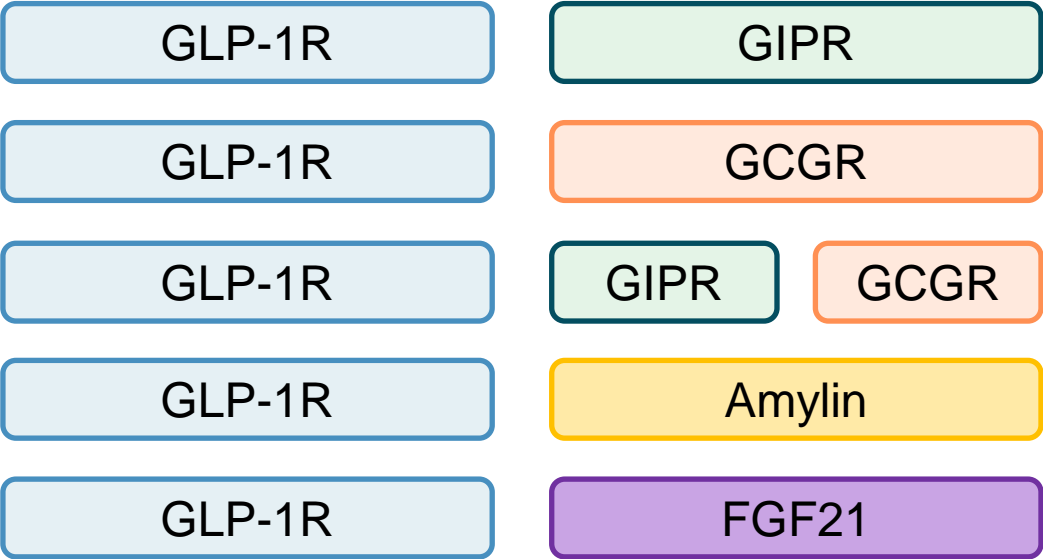
Next Generation GLP-1 TPP

- New **potent, structurally-distinct** scaffolds

**TERN-600 Series:
Next Generation
GLP-1R agonists**

GLP-1 May Become Foundational to Combination Therapy for Metabolic Diseases

Injectable, peptidic GLP-1 combination approaches explored today...



... may inform future opportunities / approaches for oral, small-molecule GLP-1 combos

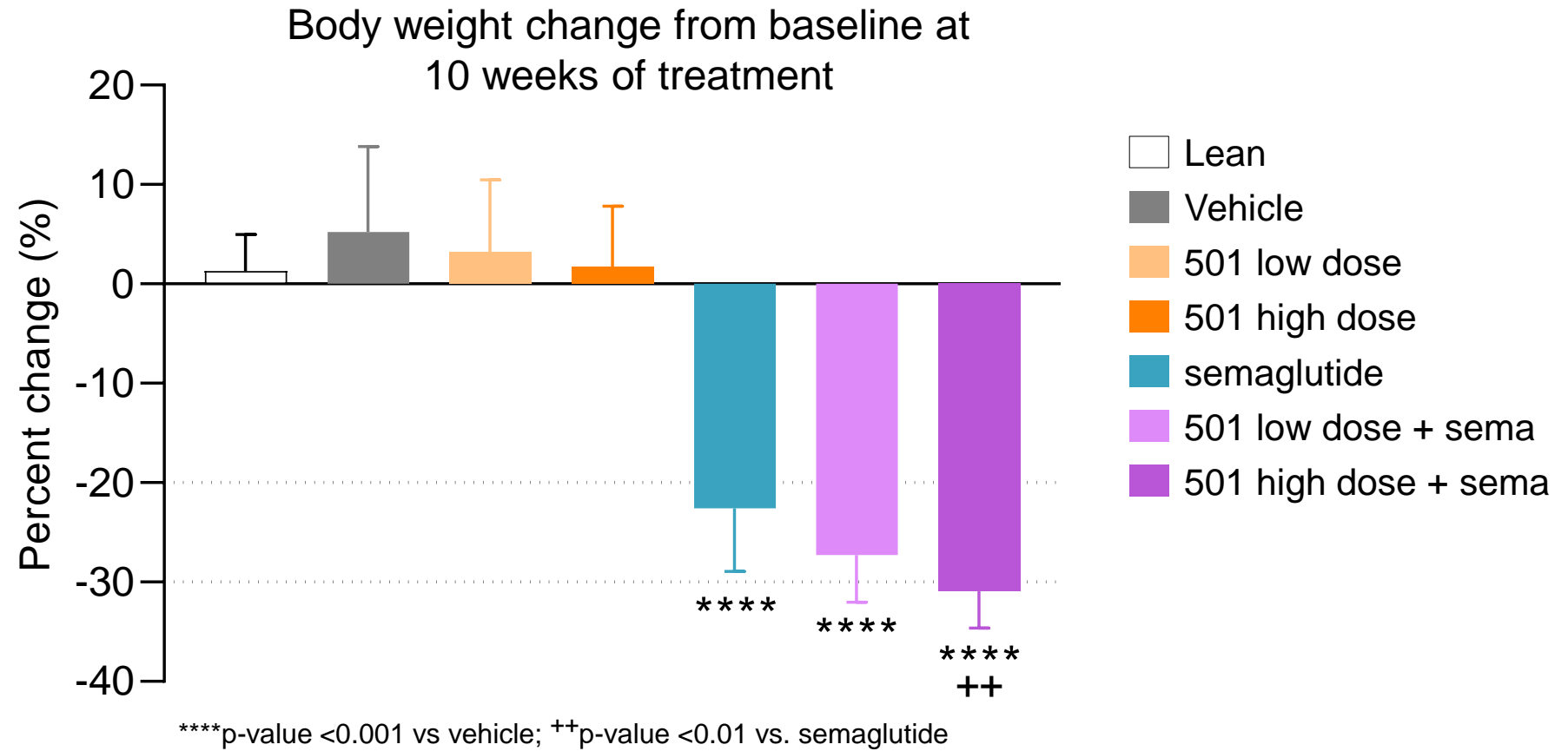


 Mechanism in Terns pipeline

Non-clinical Data Suggests THR- β (TERN-501) May Augment Weight Loss Effects of GLP-1R Agonist

Preliminary data in diet-induced obese (DIO) NASH mice¹; study remains ongoing

- Semaglutide induces significant body weight loss after 10-weeks of treatment
- TERN-501 **significantly enhances** body weight loss effects of semaglutide

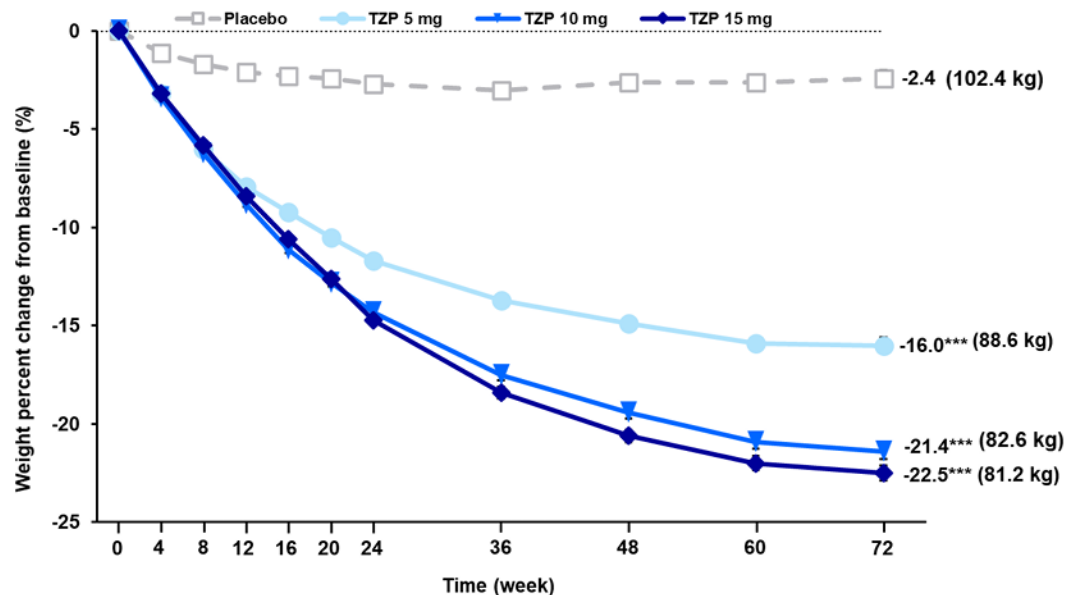


1. Body weight change after 10-weeks of treatment; mice on Gubra amylin high fat, cholesterol, and fructose diet for >35-weeks prior to study start
Note: TERN-501 dosed orally, once-daily; semaglutide dosed subcutaneously, once-daily. The same doses of TERN-501 and semaglutide monotherapy arms were used in combination arms

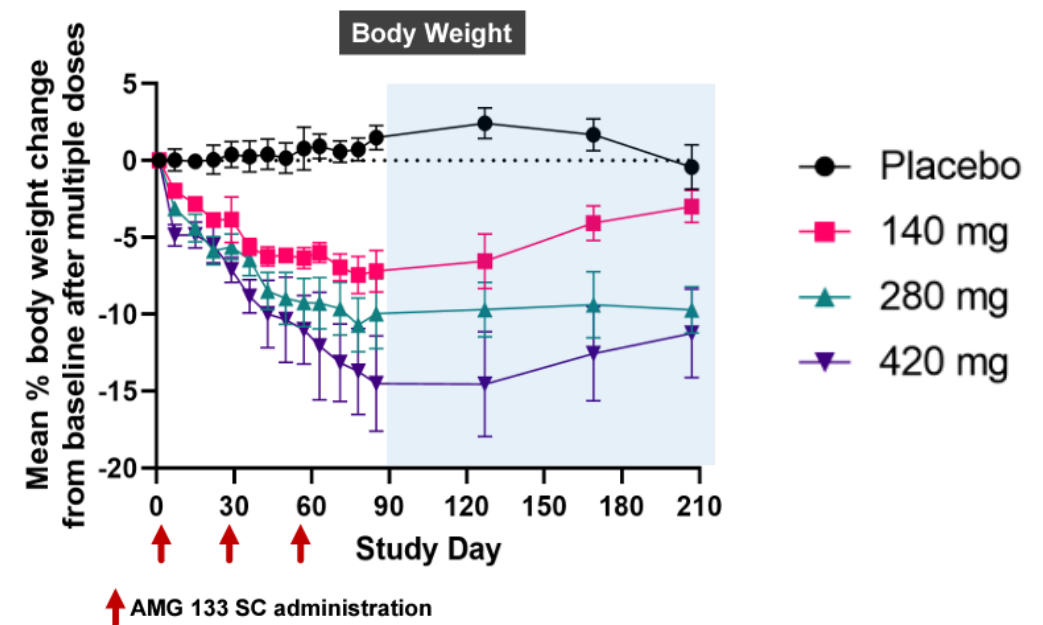
Additionally, GIPR Modulators Have Shown High Potential in Weight Loss (~15% - ~20%)

Terns discovery efforts are underway for both GIPR antagonism & agonism approaches

tirzepatide, a GLP-1 / GIPR *agonist*, showed ~20% mean weight loss over 72 weeks:



AMG-133, a GLP-1 agonist / GIPR *antagonist*, also showed significant weight loss up to 150 days:



TERN-800 Series is Underway: GIPR Leads Identified, IND-enabling Studies Expected to Start in 2024



- Combining internal chemistry expertise with external synthesis teams to develop initial set of '800 series compounds based on improving known scaffolds
- Supplementing efforts with computational approach to virtually screen 9 billion compounds *in silico* to identify additional GIPR modulators
- Focused on modulators that can be combined with approved GLP-1s

Terns Obesity Discovery Efforts Focused on GLP-1 and GIP







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Q&A



Appendix

Large Pharma are Dependent on Collaborators for GLP-1 Small Molecules

Pharma	Compound	Partner
	danuglipron ¹ (PF-06882961)	
	lotiglipron ² (PF-07081532)	
	orforglipron ³ (LY3502970)	

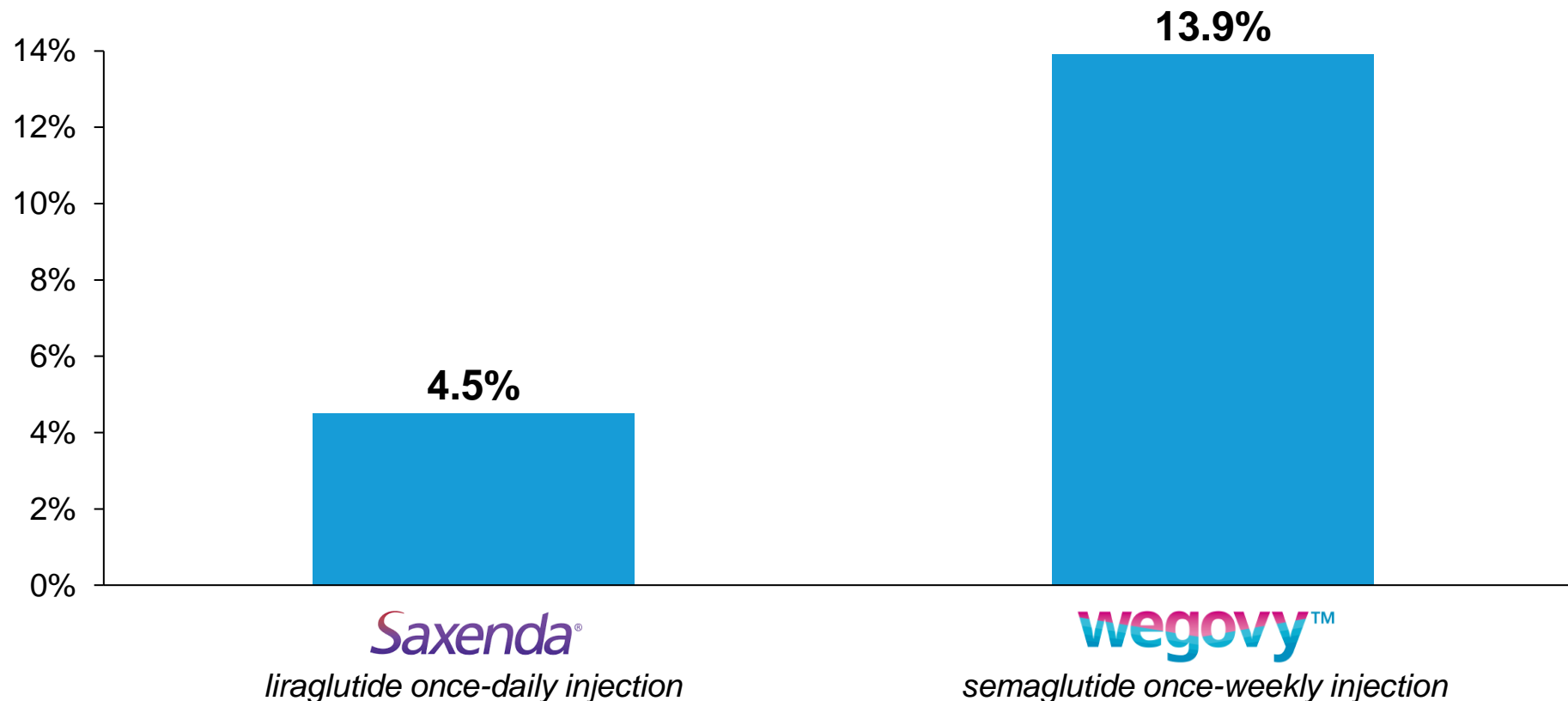
Pharmas *without* Active Small Molecule GLP-1 Programs for Obesity*



1. [J. Med. Chem. 2022 Griffith et al.](#) 2. [BioSpace](#) 3. [LLY 2021 ADA Update](#)
* Represents clinical-stage small molecule GLP-1R agonists based on publicly available information

FDA Approvals Granted for GLP-1 Receptor Agonists Based on Weight Loss Endpoint at 1-Year...

Placebo-adjusted mean body weight loss after 68-weeks

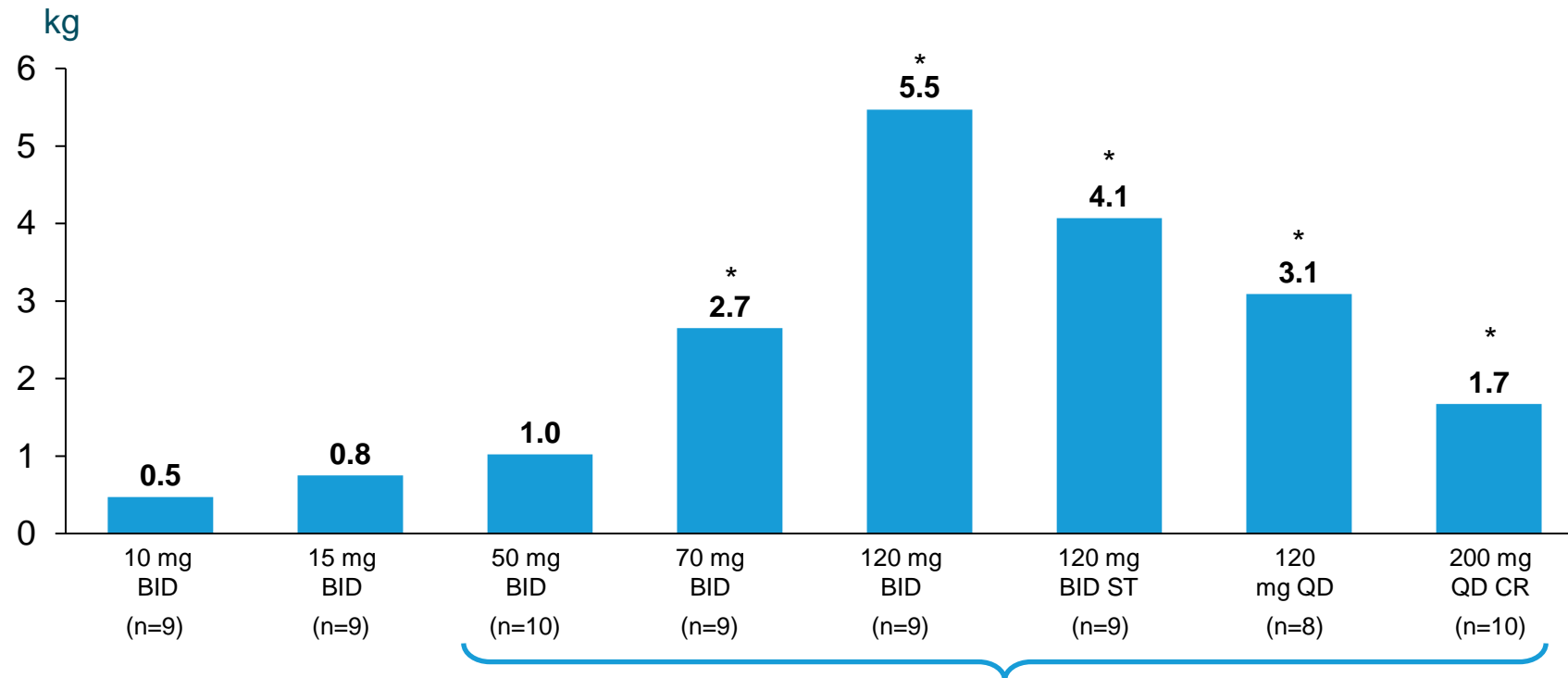


Source: STEP 8 Clinical Trial ([NCT04074161](#)): open-label 68-week Phase 3b trial of once-weekly subcutaneous 2.4mg semaglutide (16-week dose escalation + 52-weeks therapy) vs. once-daily subcutaneous 3.0mg liraglutide (4-week dose escalation)

...Though Proof Of Concept / Efficacy Can Be Shown in Shorter Trials as Short as 1 Month

danuglipron (PF-06882961) 28-day Phase 1 Results

Placebo-adjusted mean body weight loss



40mg BID – 200mg BID being studied in Phase 2

Source: [Nature](#)

QD, once daily; BID, twice daily; ST, slow titration; CR, controlled-release; HbA1c, glycated hemoglobin

* Statistically significant vs placebo

Key Completed and Upcoming Milestones

Multiple clinical milestones expected across Terns' pipeline



Mission. Vision. Core Values.

MISSION

To advance transformative medicines that address serious diseases

VISION

To pioneer significant innovations across the lifecycle of drug development



Trust: empowered and accountable to do the right thing

Evolve: learning and growing from our successes, failures and changes in the environment

Respect: celebrating the diversity of our backgrounds, opinions and experiences

Nurture: fostering internal and external relationships

Soar: aiming high and being your best